

THE MAJOR PROJECTS AGREEMENT



Delivering success

“Leading the way on adopting a new agreement is both exciting and challenging. The principles on which the MPA has been developed support the T5 programme philosophy of total integrated team working. I believe that a project of this scale and complexity will benefit from adopting this framework.”

**Andrew Wolstenholme,
Construction Director - BAA
Terminal 5 Programme**

The Major Projects Agreement (MPA) is a new performance and employment framework for mechanical, electrical and plumbing disciplines for the largest building services engineering projects. The MPA has been agreed by Amicus, the Association of Plumbing and Heating Contractors (APHC), the Electrical Contractors' Association (ECA), the Heating and Ventilating Contractors' Association (HVCA), and SELECT (the Electrical Contractors' Association of Scotland).

Total management solution

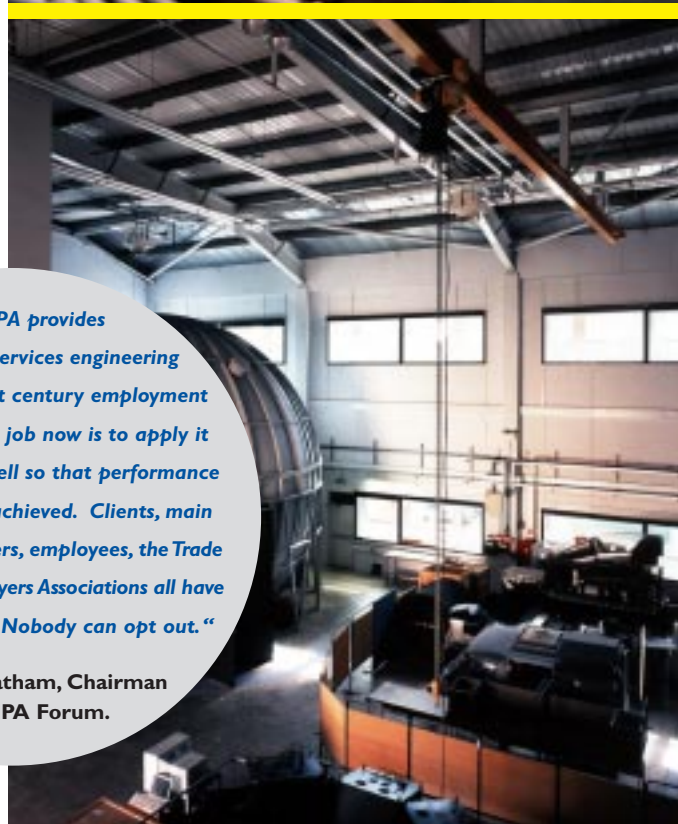
In today's competitive environment undertaking a large building services engineering project can involve significant exposure in financial and performance terms. The MPA has been designed to address this directly and help clients and contractors achieve their project objectives. Today's trend towards partnership, joint ventures and supply chain integration means businesses undertaking large projects require a total management solution. The MPA helps to deliver this.

Reducing risk

The MPA represents a major innovative step forward, providing a radical and progressive performance and industrial relations management model. The traditional industry collective agreements continue to work well but the MPA recognises that large projects frequently require a different approach. Thus, the risk traditionally associated with such projects can be considerably reduced.

“The MPA provides major building services engineering projects with a 21st century employment framework and the job now is to apply it and make it work well so that performance improvements are achieved. Clients, main contractors, employers, employees, the Trade Union and the Employers Associations all have a key part to play. Nobody can opt out.”

**Sir Michael Latham, Chairman
of the MPA Forum.**



“The construction industry needs investment. Clients need certainty. Adversarial industrial relations take us nowhere. The Major Projects Agreement is a new strategy for the employment of people on major projects. The building services engineering sector has to improve its performance and the MPA is the best chance for many years of really changing the culture, recognising the contribution of our members and taking our industry forward within an ethos of Respect for People”

**Paul Corby, National Officer, Amicus
- Trade Union Co-ordinator.**

Raising standards

The MPA aims to raise the standards of project management across the industry. Through team collaboration and integration, and high productivity levels, clients adopting the MPA can use a leading edge working framework for the industry which provides real results in a cost effective manner.

Empowering business

The MPA's total management solution empowers contractors to deliver projects to their clients punctually and on budget time and time again. By providing a common employee framework for building services engineering work packages, the MPA enables contractors to deliver to the highest standards within a stable framework of employee relations. The specific needs of each project are taken into account through a Supplementary Project Agreement under the MPA, thus ensuring a tailored approach for each new client.

“The MPA presents us with a great opportunity. We all have to commit to making the new Agreement work and really take it seriously. The challenge now is to train and support our managers, engineers and supervisors on site to understand what we are asking them to do with the MPA and to achieve the potential for improvement it can give us”

**George Ashcroft
- Employers' Co-ordinator.**

Further information

Please visit our website to learn more about the MPA at www.mpaforum.org.uk

